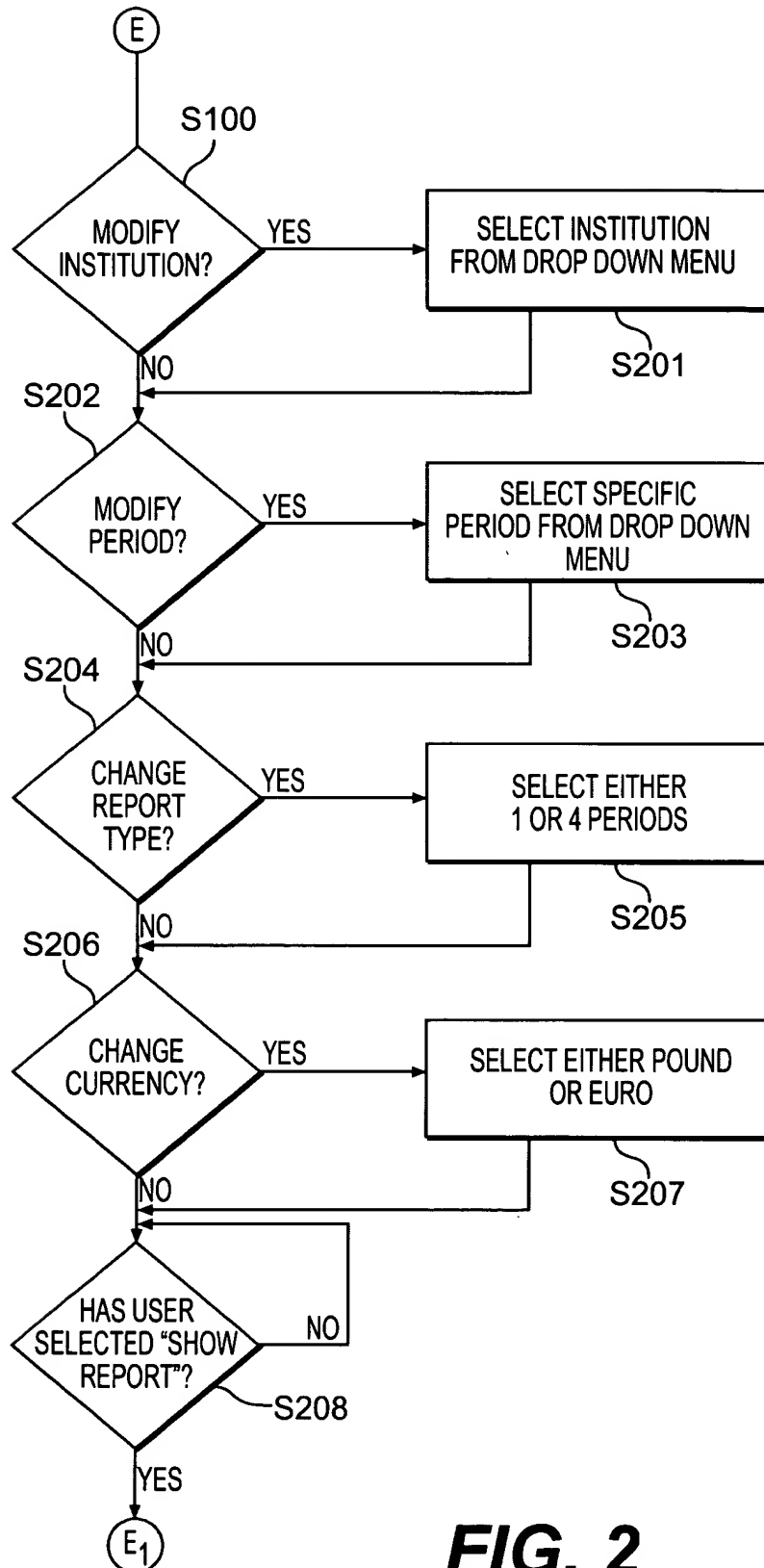


FIG. 1



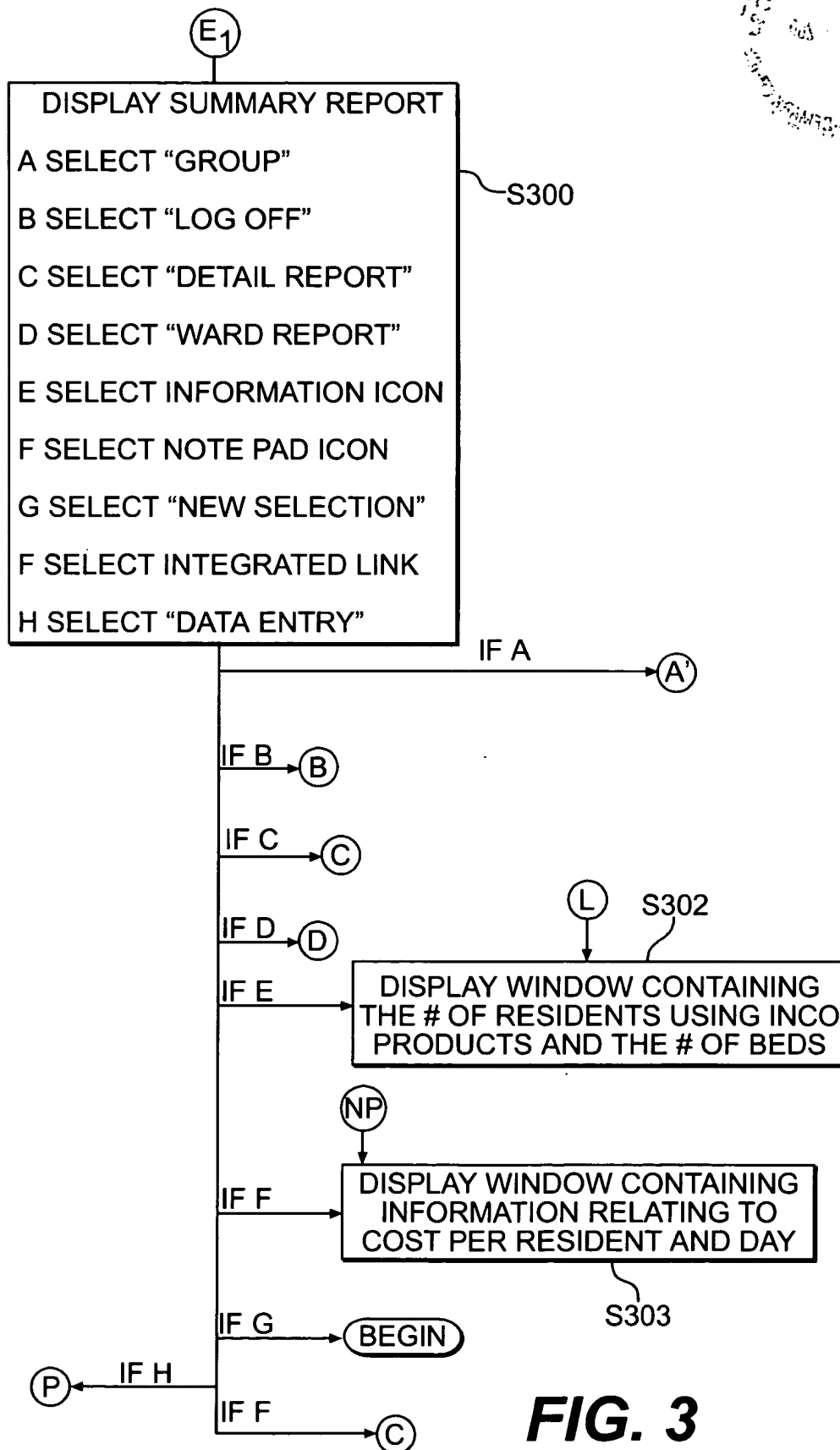


FIG. 3

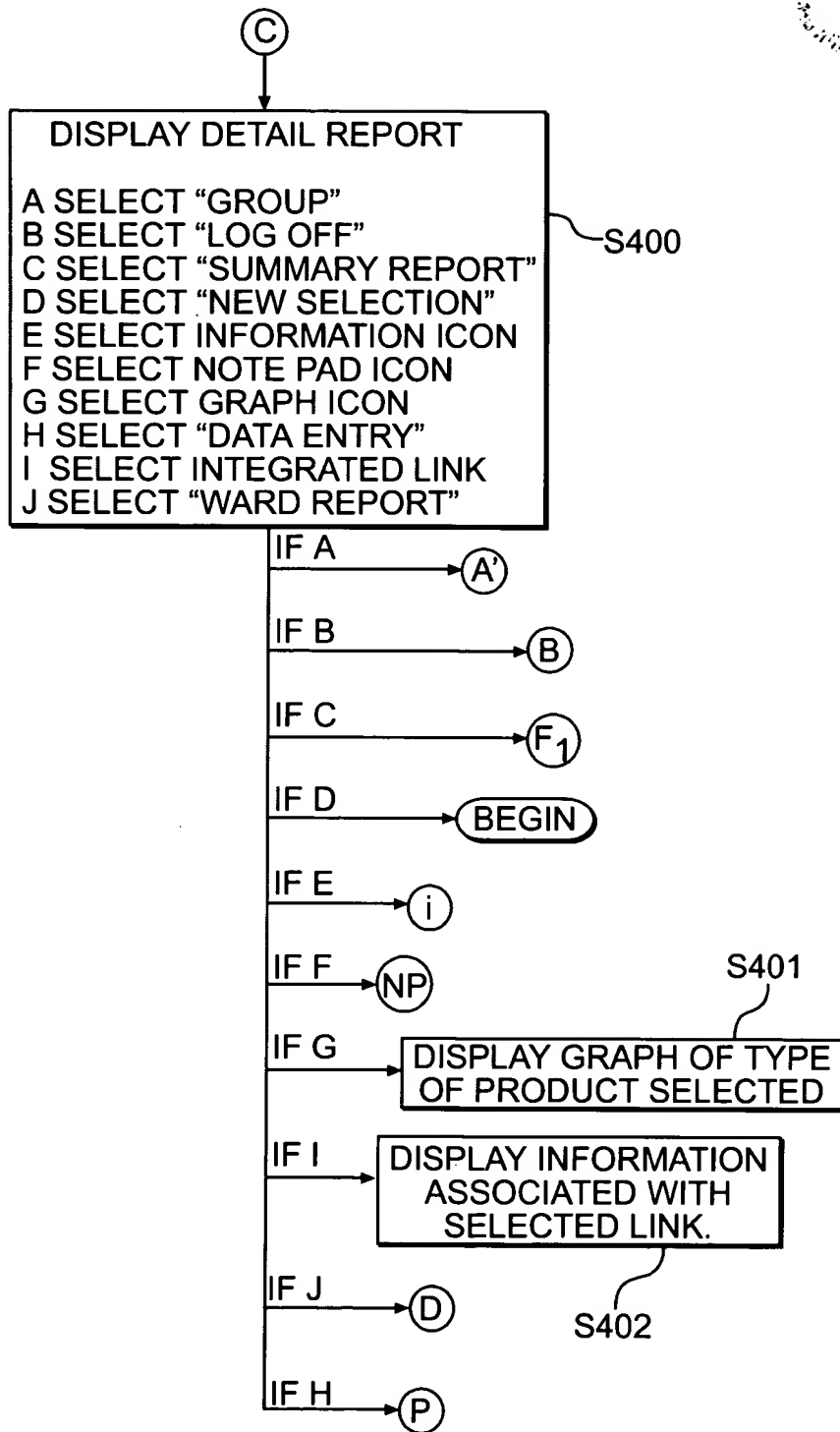


FIG. 4

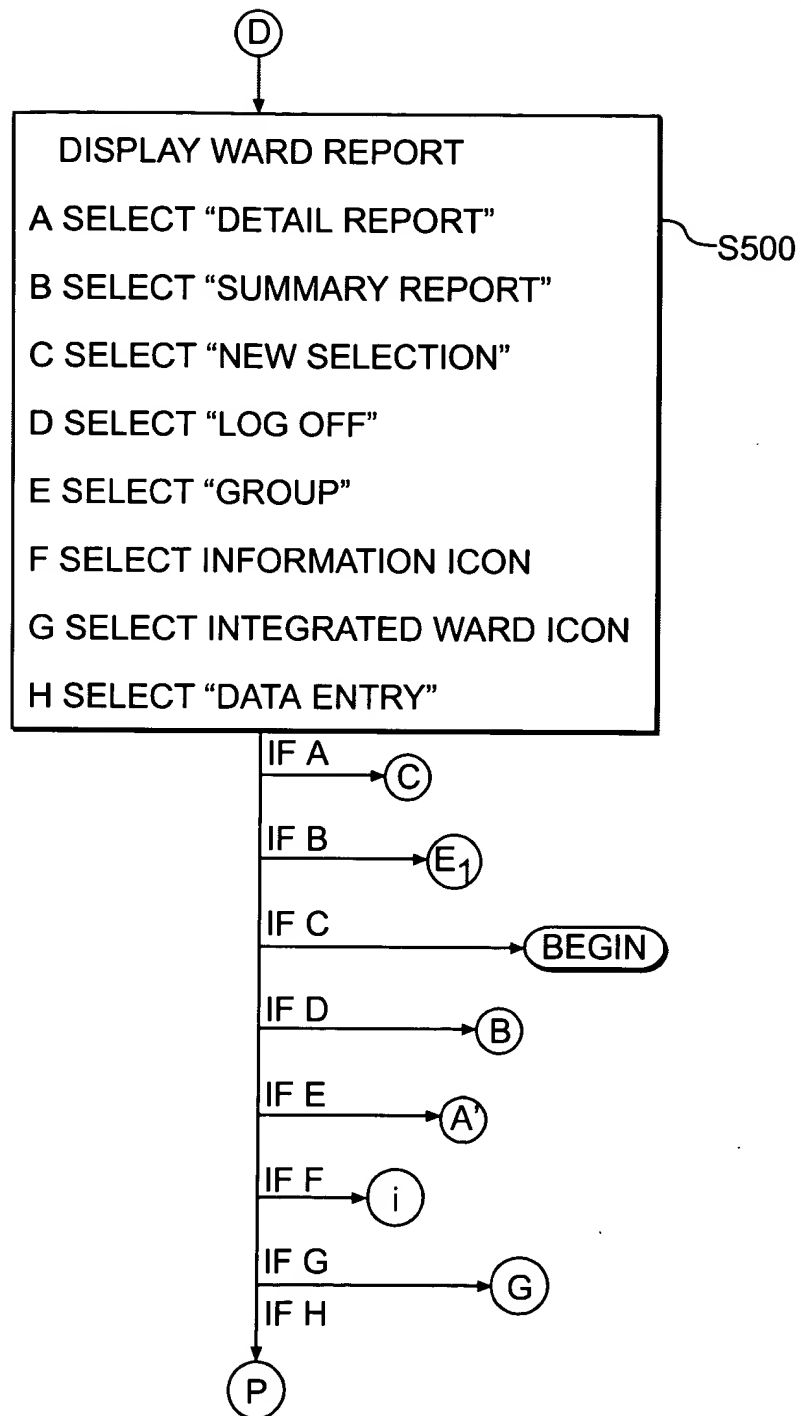


FIG. 5

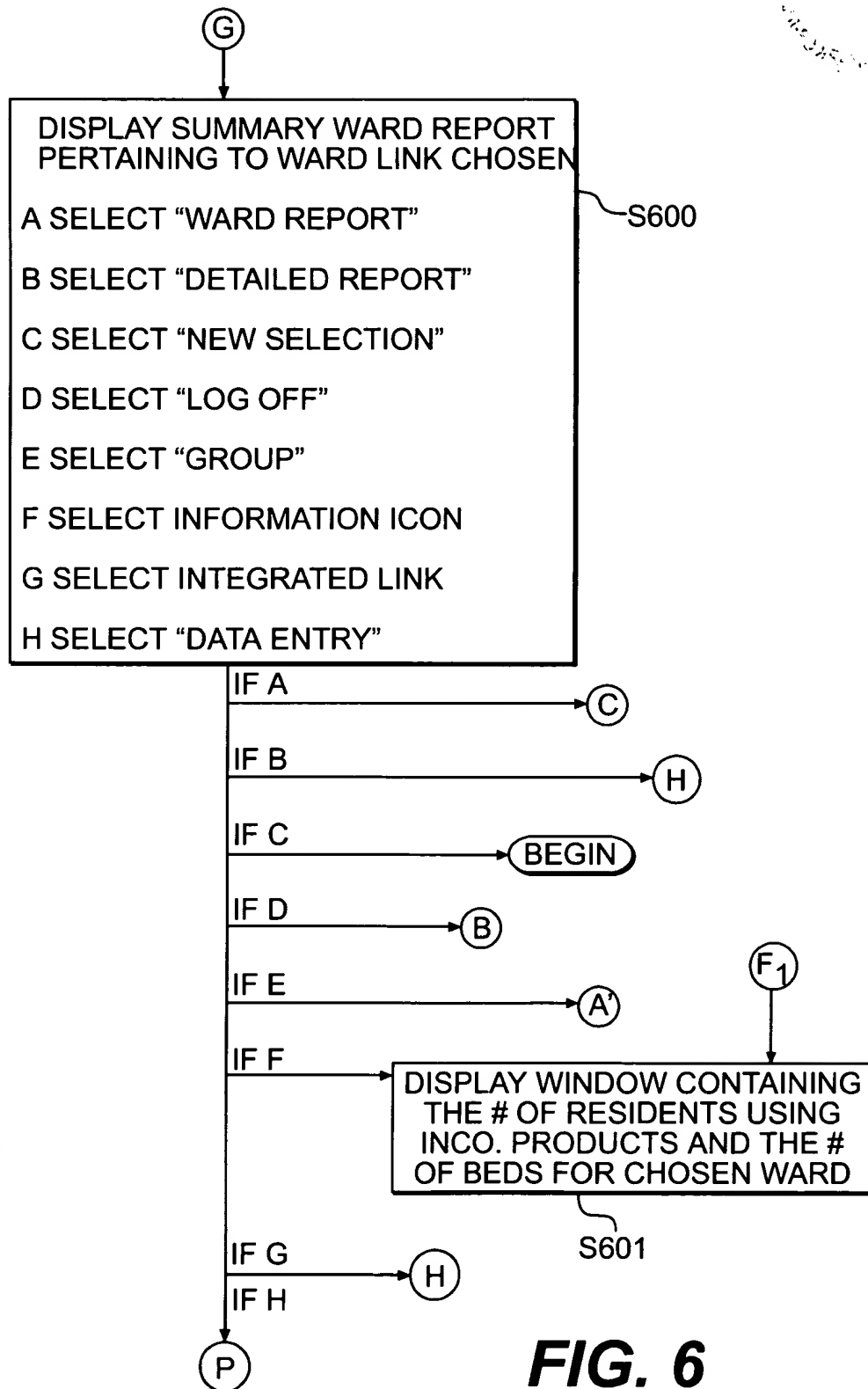


FIG. 6

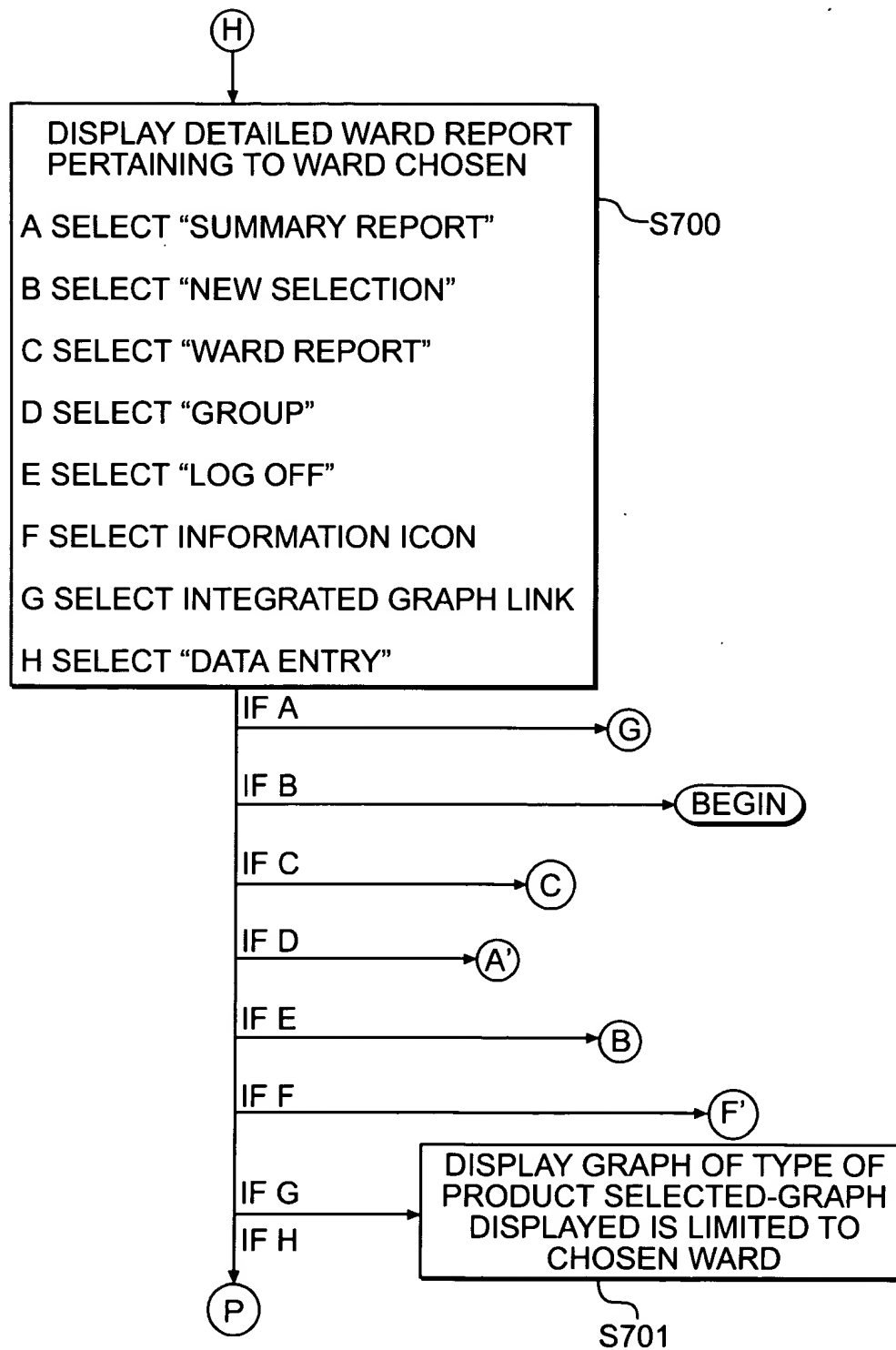


FIG. 7

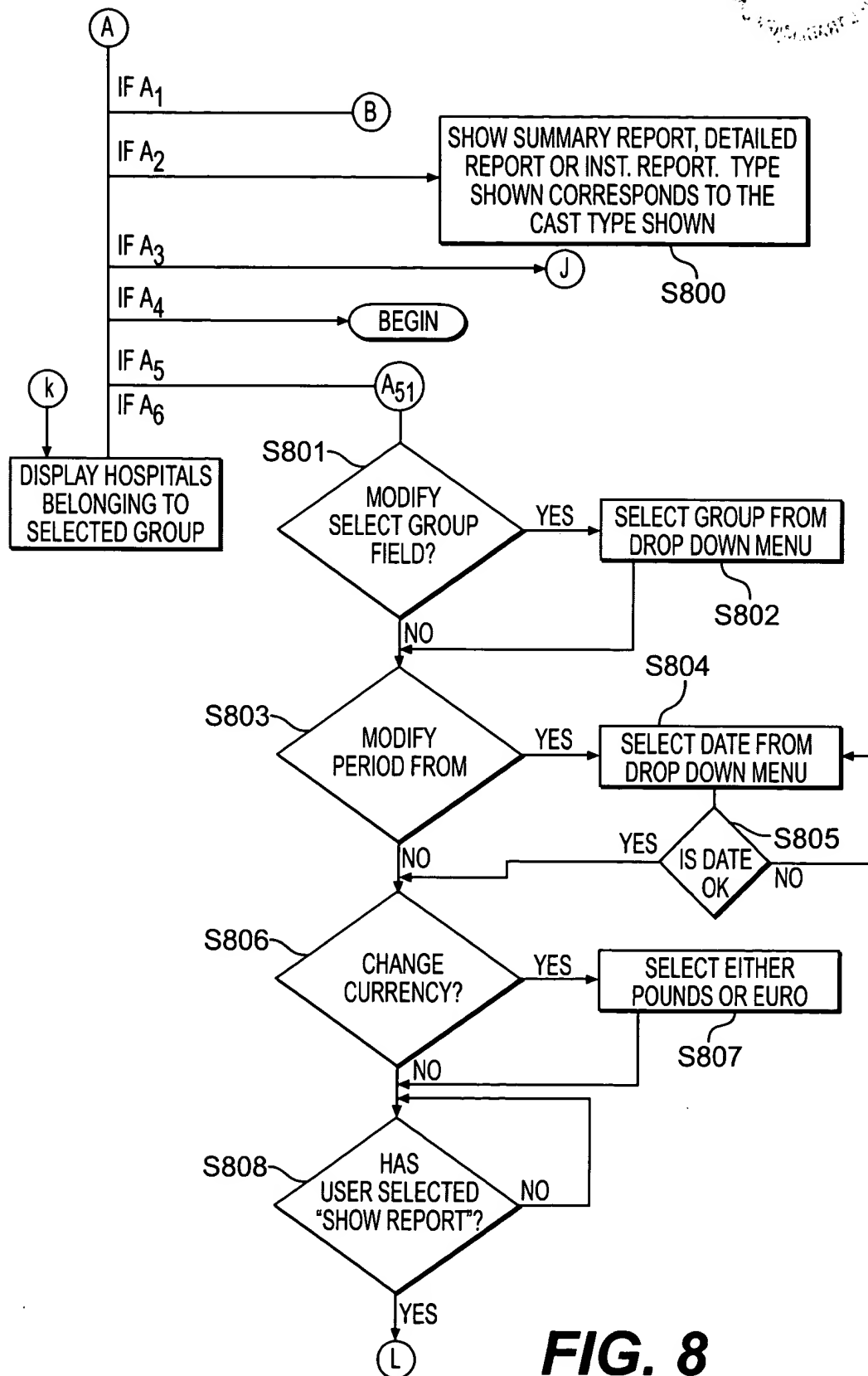


FIG. 8

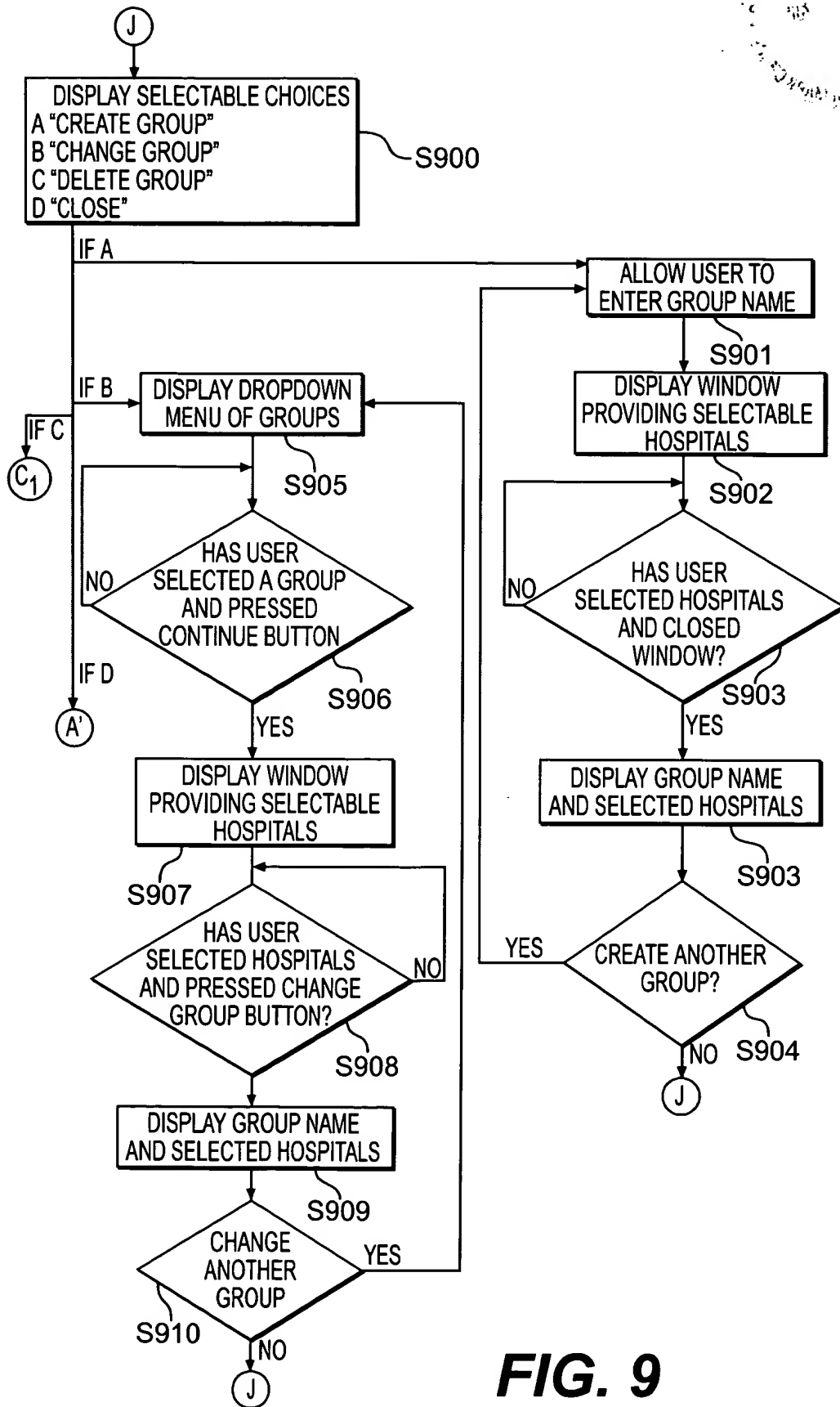


FIG. 9

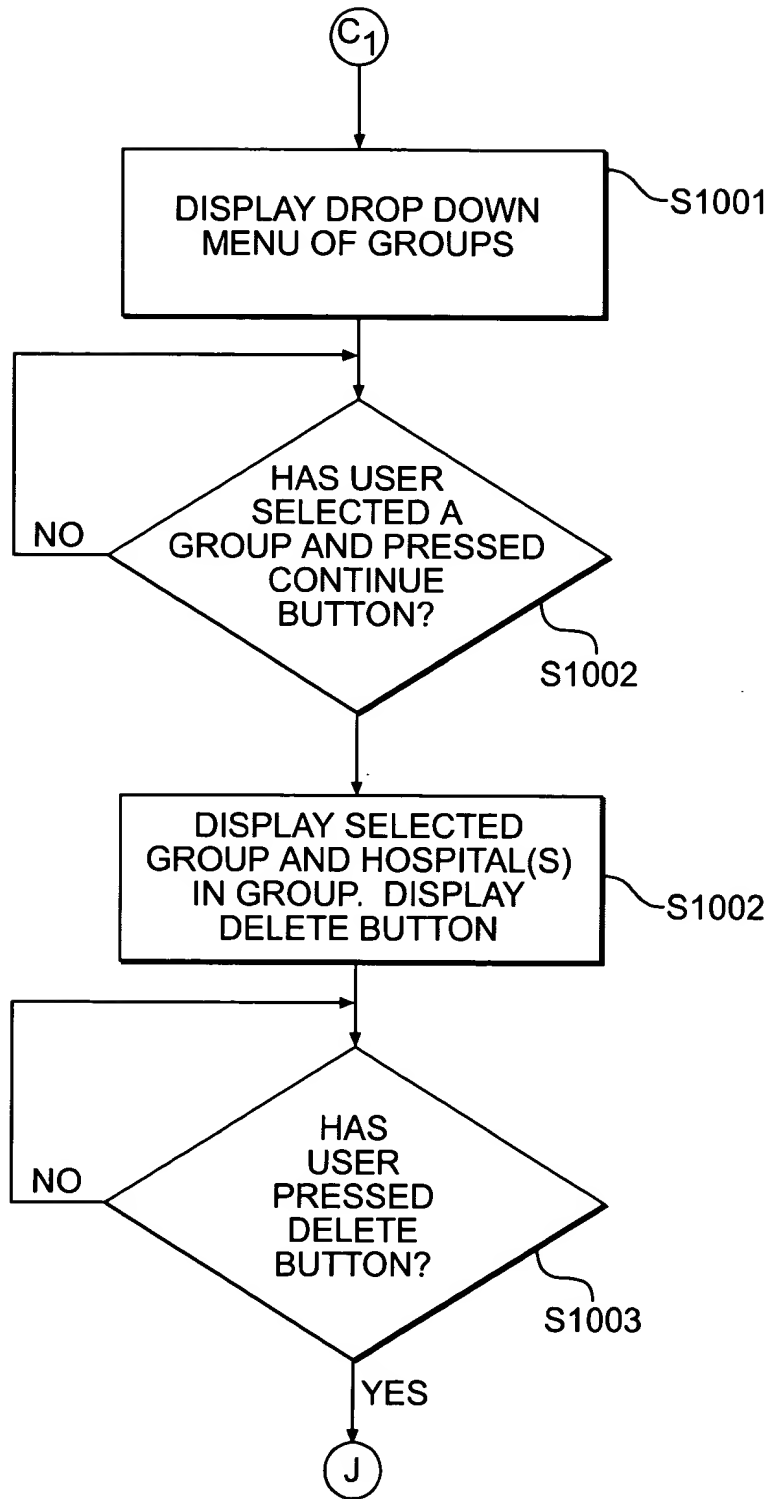


FIG. 10

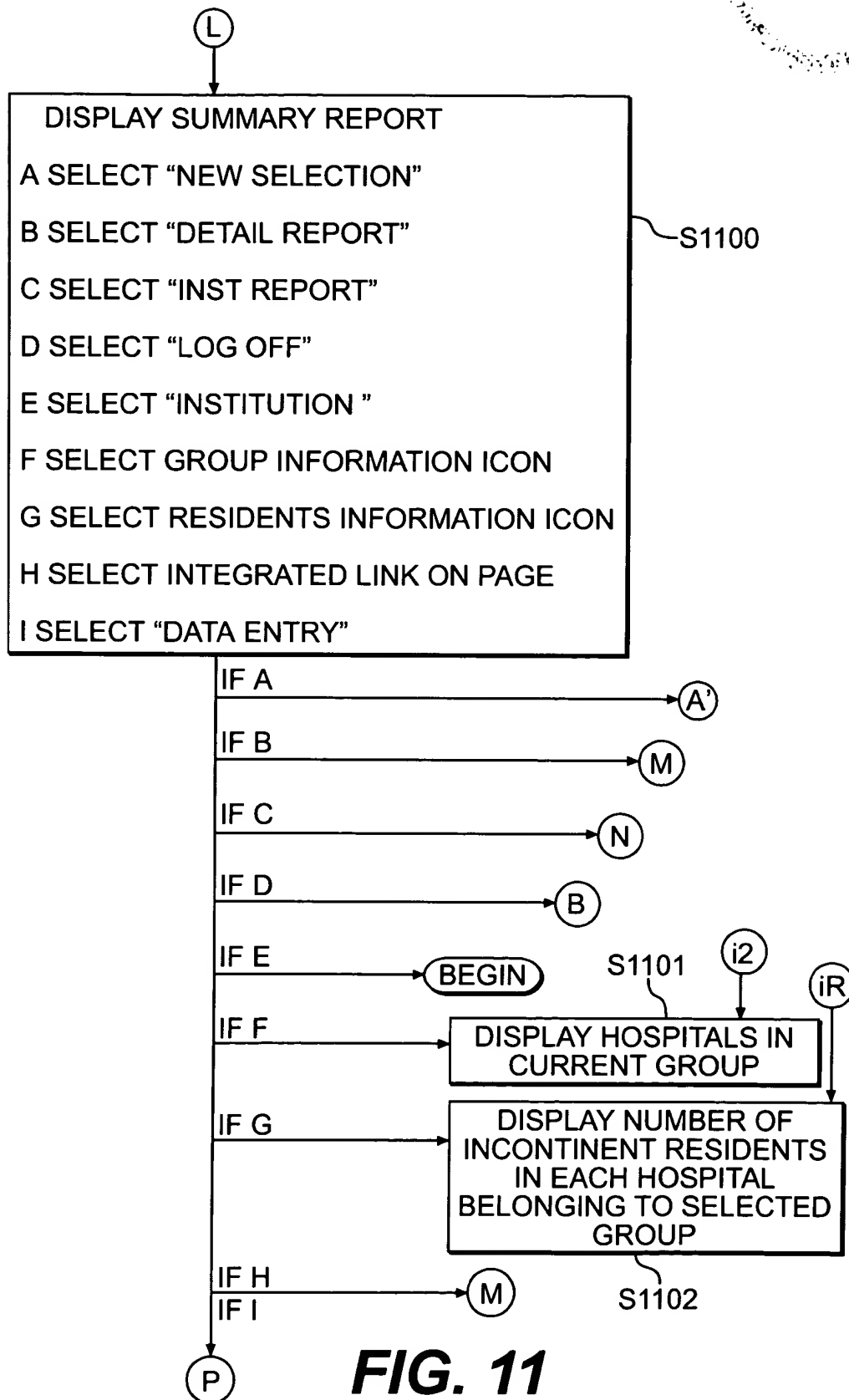


FIG. 11

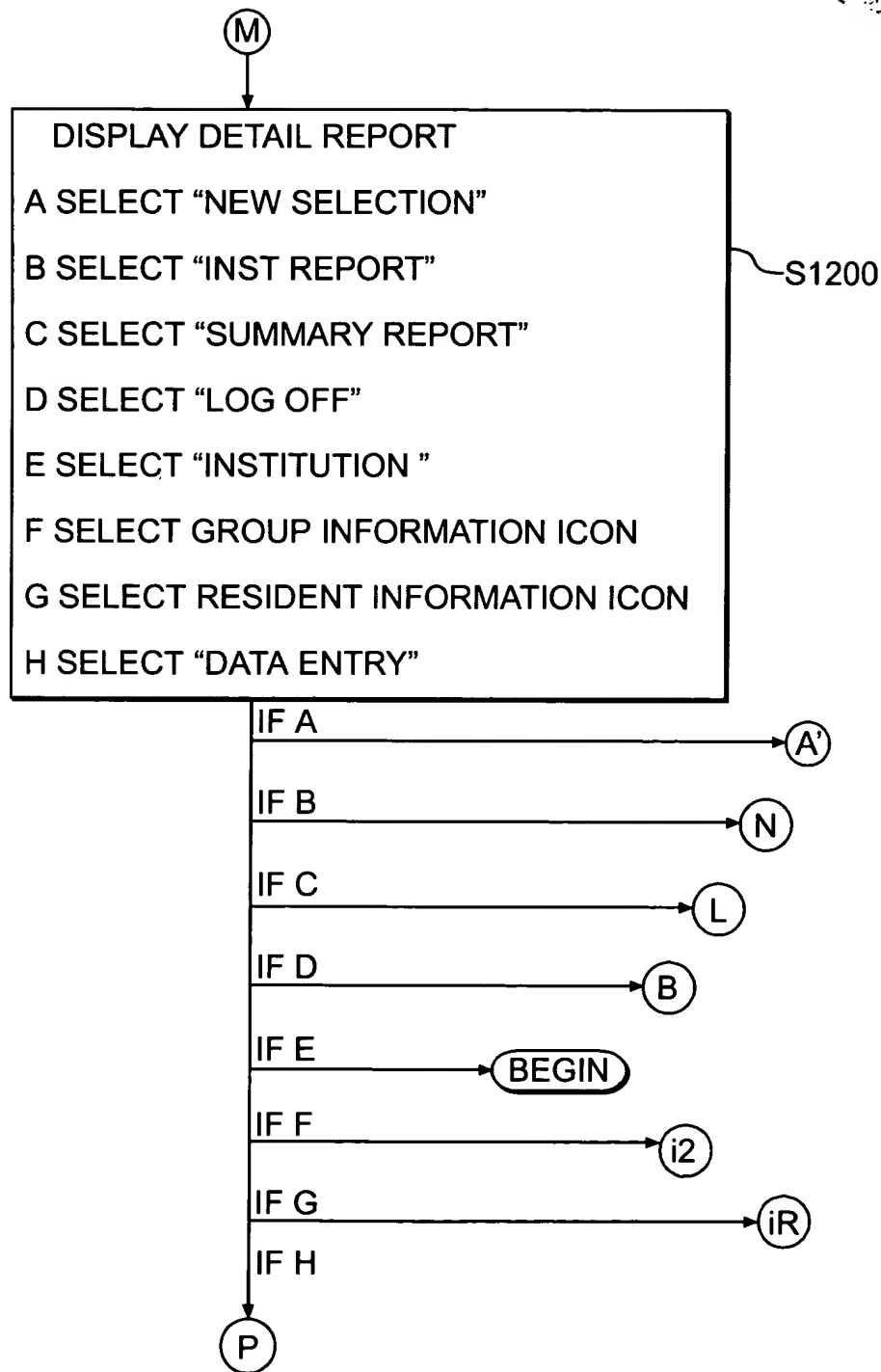


FIG. 12

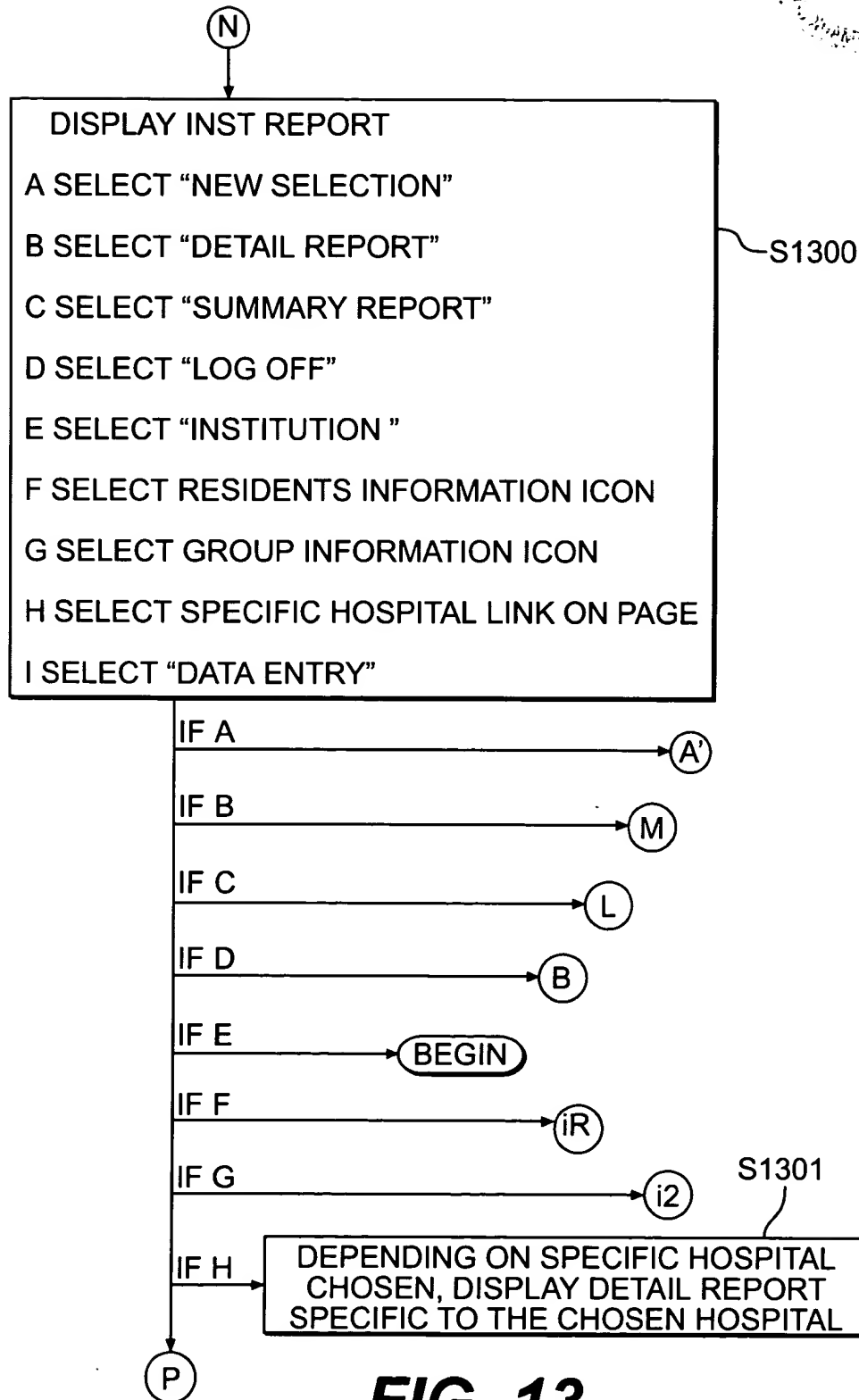


FIG. 13

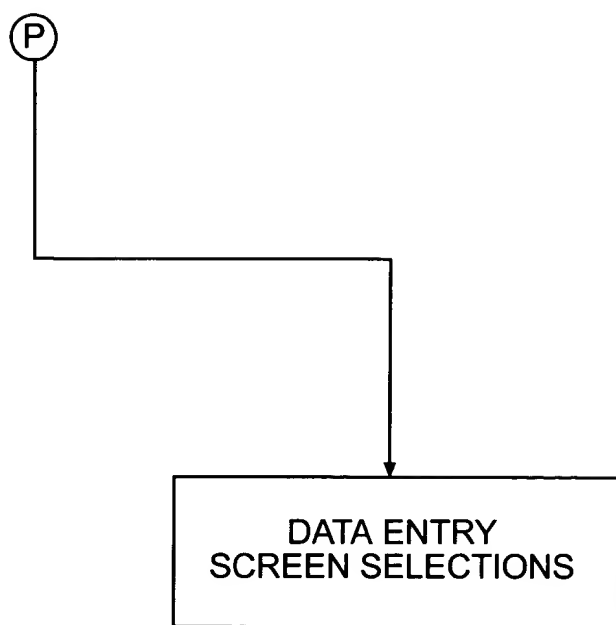


FIG. 14

00044733 40504

The screenshot shows a web browser window titled "TENA e-INDEX". The address bar contains "FILEHELP". The page header includes a "TENA" logo (circled), the text "TENA e-INDEX", and a "CONTACT US" button (circled). Below the header is a navigation bar with links: "NEW SELECTIONS", "SUMMARY rpt", "DETAIL rpt", and "INST rpt". The main content area is titled "SELECT INSTITUTION" and contains the following elements:

- A dropdown menu for "INSTITUTION" showing "COLTSFOOT HOSPITAL" (callout 9).
- A dropdown menu for "PERIOD" showing "199903 (16-12-1999-12-04-2000)" (callout 2).
- A "REPORT TYPE" section with two radio buttons: "1 PERIOD" (selected, callout 3) and "4 PERIOD" (callout 1).
- A "CURRENCY" section with two radio buttons: "GBP" (selected, callout 4) and "EUR" (callout 10).
- A "SHOW REPORT" button (callout 5).

Additional callouts include: 6 pointing to the "SUMMARY rpt" link, 7 pointing to the "LOG OFF" link, 8 pointing to the "CONTACT US" button, and 11 and 12 pointing to the "DETAIL rpt" and "INST rpt" links respectively.

FIG. 15

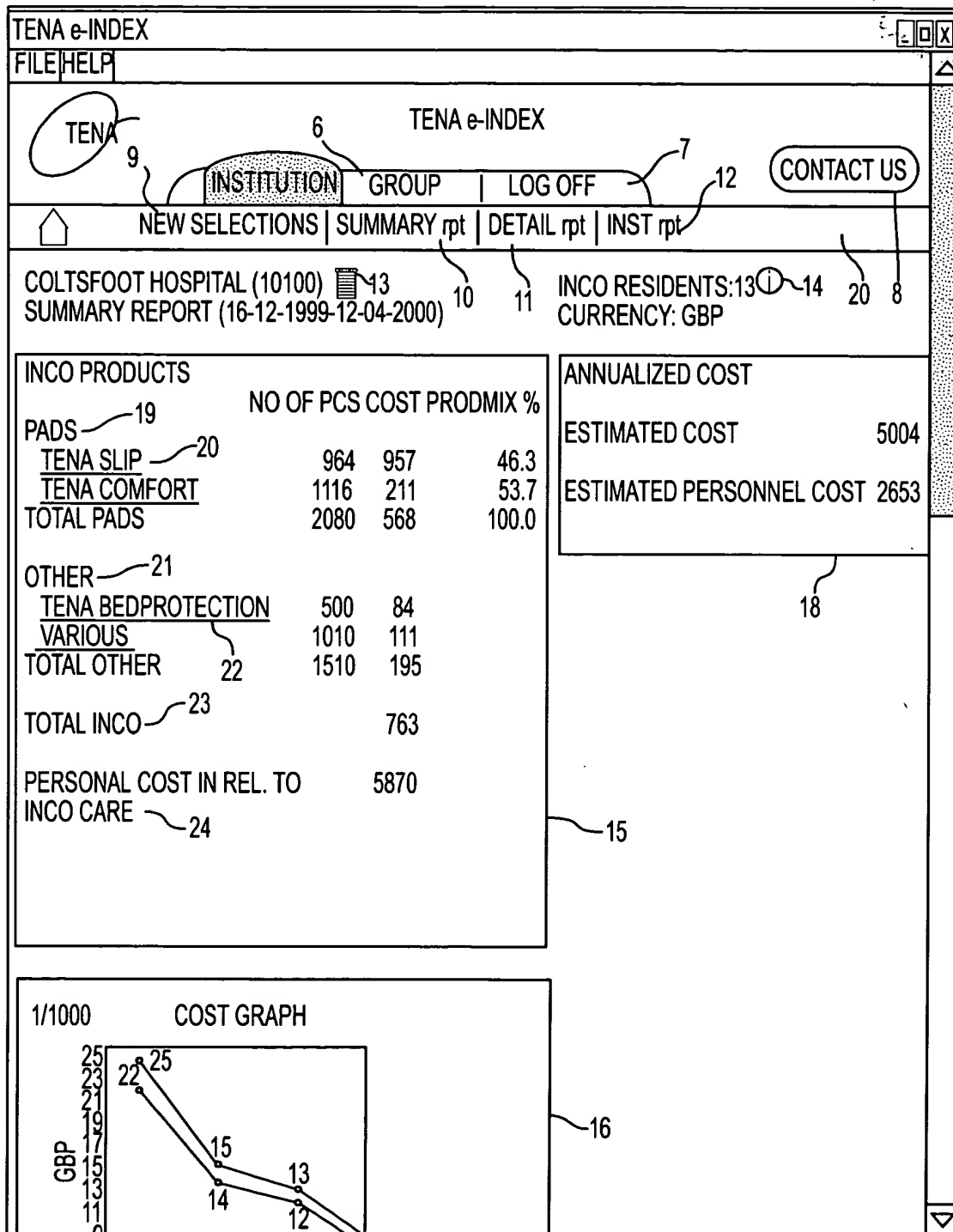


FIG. 16A

TENA e-INDEX

Legend:

- INCO COST
- PERSONNEL COST
- TOTAL COST

PERIOD	INCO COST	PERSONNEL COST	TOTAL COST
199803	15	14	3
199901	13	12	2
199902	8	7	1
199903	13	12	1

1/1000 COST VERSUS BUDGET

Legend:

- COST

PERIOD	COST
199803	3
199901	2
199902	1
199903	1

FIG. 16B

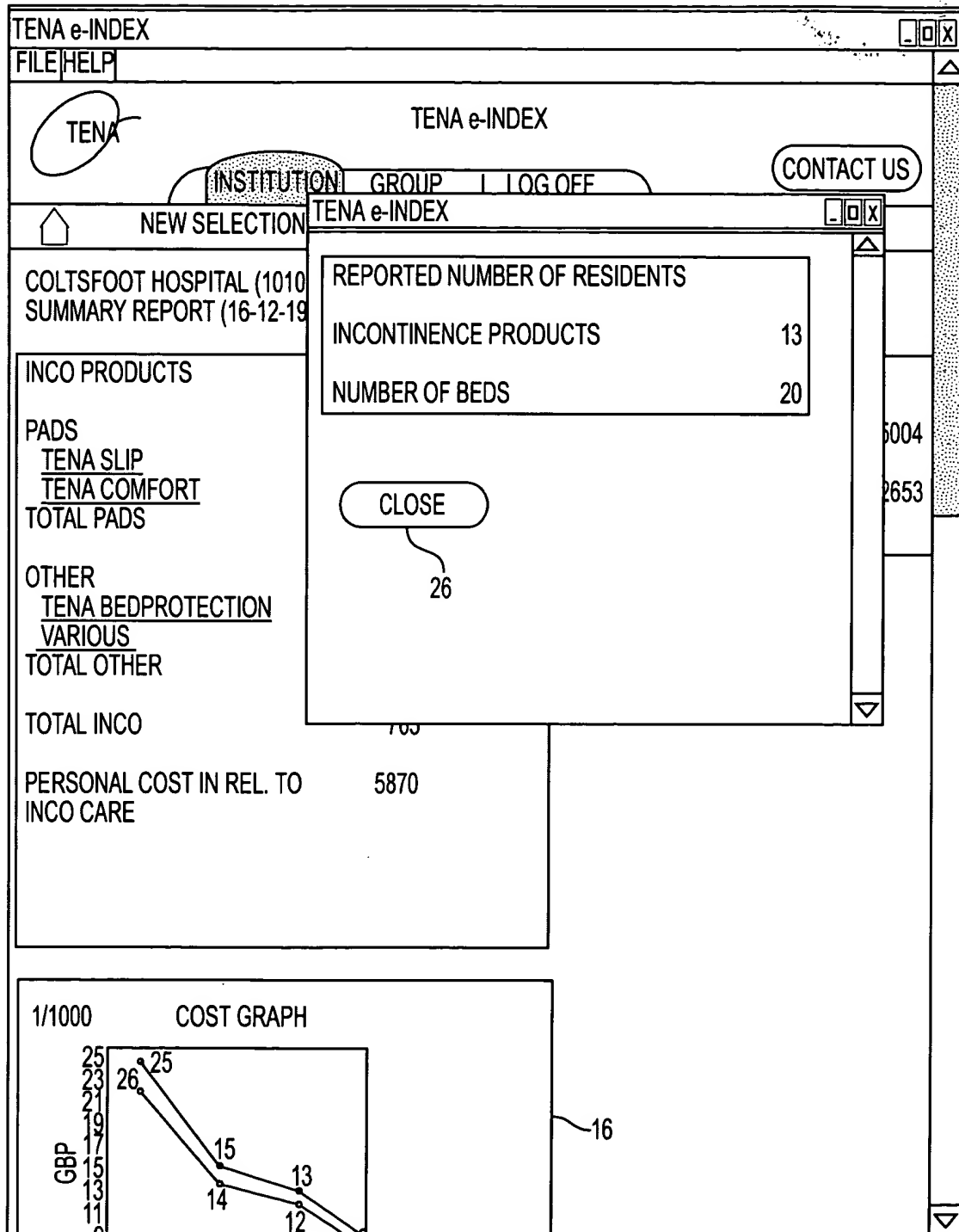


FIG. 17

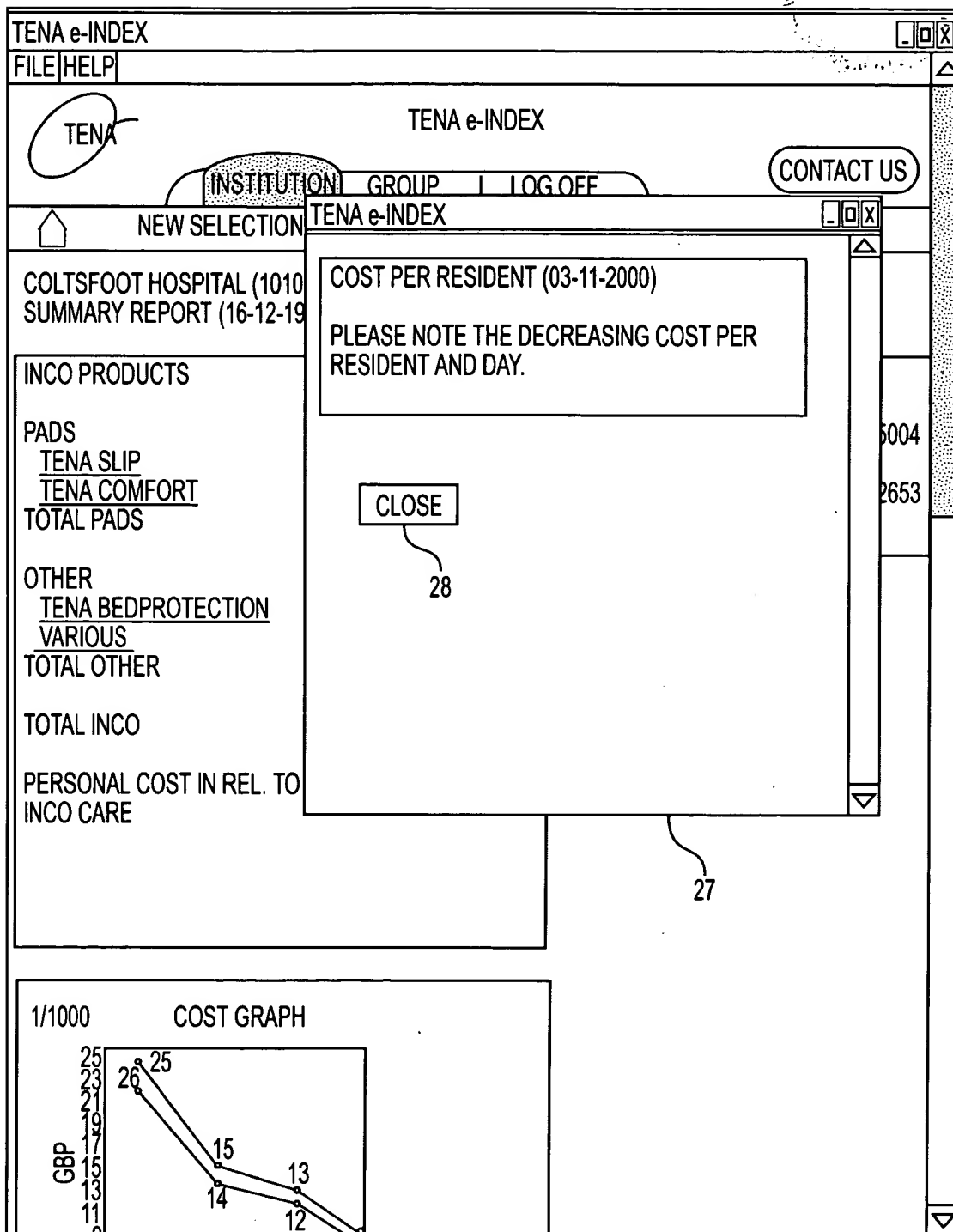


FIG. 18

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TENA e-INDEX

X

_

O

FILE

HELP

TENA

INSTITUTION

GROUP

LOG OFF

CONTACT US

TENA e-INDEX

NEW SELECTIONS

SUMMARY rpt

DETAIL rpt

INST rpt

COLTSFOOT HOSPITAL (10100)

13

SUMMARY REPORT (16-12-1999-12-04-2000)

INCO RESIDENTS: 13

14

CURRENCY: GBP

INCO PRODUCTS

NO OF PCS COST

PADS

19

TENA SLIP

TENA SLIP PLUS MEDIUM 2X30 240 74 1
TENA SLIP PLUS LARGE 2X30 180 67 30
TENA SLIP SUPER MEDIUM 168 58
TENA SLIP SUPER LARGE 168 70
TENA SLIP MAXI MEDIUM 208 89
TOTAL TENA SLIP 964 357

TENA COMFORT

TENA COMFORT PLUS 736 122
TENA COMFORT EXTRA 320 72
TENA COMFORT SUPER 60 17
TOTAL TENA COMFORT 1116 211
TOTAL PADS 2080 568

OTHER

TENA BEDPROTECTION 500 84
VARIOUS 1010 111
TOTAL OTHER 1510 195

TOTAL INCO

763

PERSONNEL COST IN REL. TO INCO CARE

COST NO. COST/ MIN/
OF CHANGE CHANGE

KEY FIGURES

CHANGE RATE COST/RES./DAY

PADS

32 1.3 .4

OTHER

34 .1

TOTAL INCO

33

FIG. 19A

TENA e-INDEX				CURRENCY: GBP	
DETAIL REPORT (10-12-1999-12-04-2000)					
INCO PRODUCTS			NO OF PCS COST		
PADS					
TENA SLIP					
TENA SLIP PLUS MEDIUM 2X30	240	74			
TENA SLIP PLUS LARGE 2X30	180	67			
TENA SLIP SUPER MEDIUM	168	58			
TENA SLIP SUPER LARGE	168	70			
TENA SLIP MAXI MEDIUM	208	89			
TOTAL TENA SLIP	964	357			
TENA COMFORT					
TENA COMFORT PLUS	736	122			
TENA COMFORT EXTRA	320	72			
TENA COMFORT SUPER	60	17			
TOTAL TENA COMFORT	1116	211			
TOTAL PADS	2080	568			
OTHER					
TENA BEDPROTECTION	500	84			
VARIOUS	1010	111			
TOTAL OTHER	1510	195			
TOTAL INCO	763				
PERSONNEL COST IN REL. TO INCO CARE					
	COST	NO. PCS	COST/ MIN/ OF CHANGE	CHANGE	
TENA SLIP	2892	964	3.0	1.0	
TENA COMFORT	2678	1116	2.4	8	
TENA BEDPROTECTION	300	500	.6	2	
TOTAL PERSONNEL COST	5870	2580			
IN REL. TO INCO CARE					
PERSONNEL COST PER HOUR 18					

KEY FIGURES

CHANGE RATE COST/RES./DAY

PADS 1.3 .4

OTHER .1

TOTAL INCO .5

31

FIG. 19B

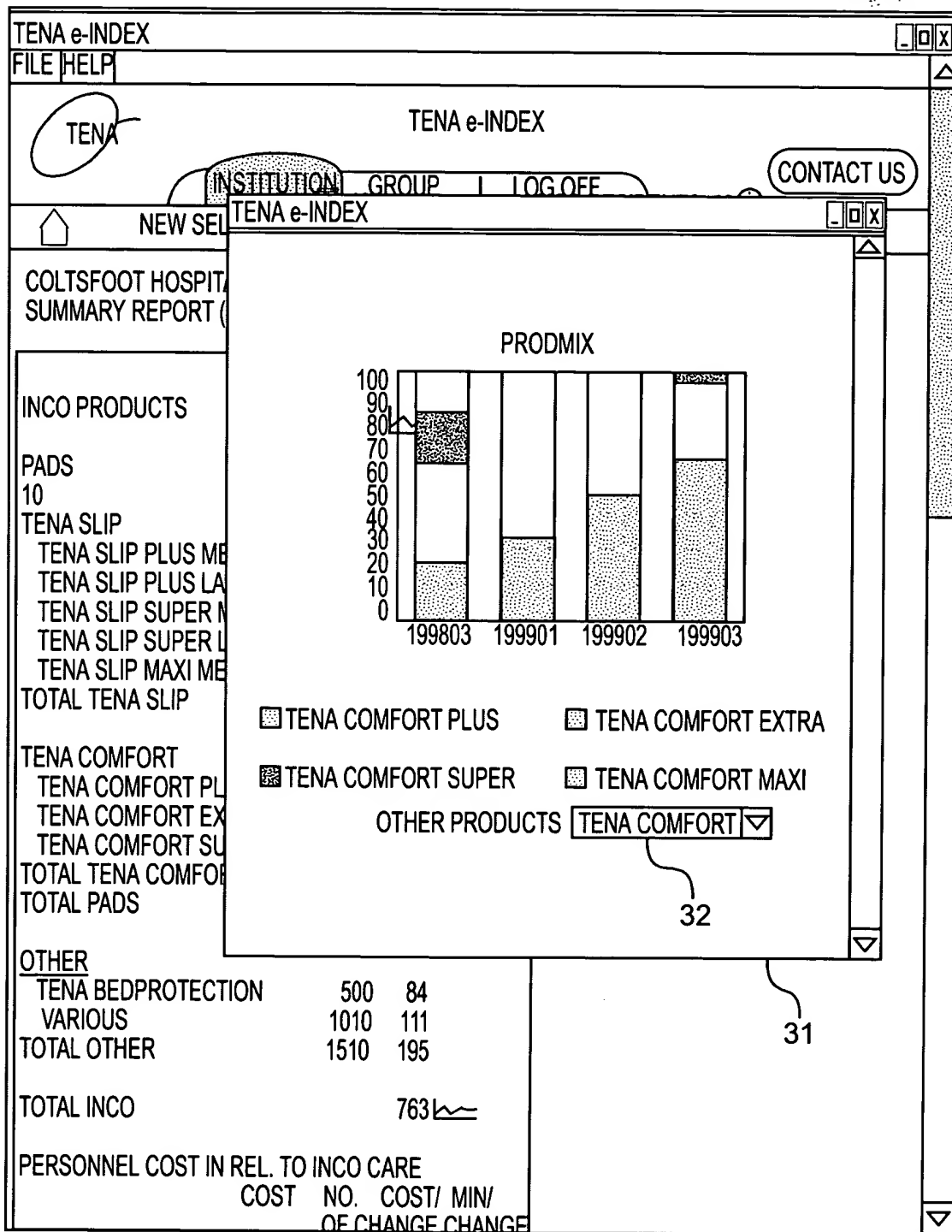


FIG. 20

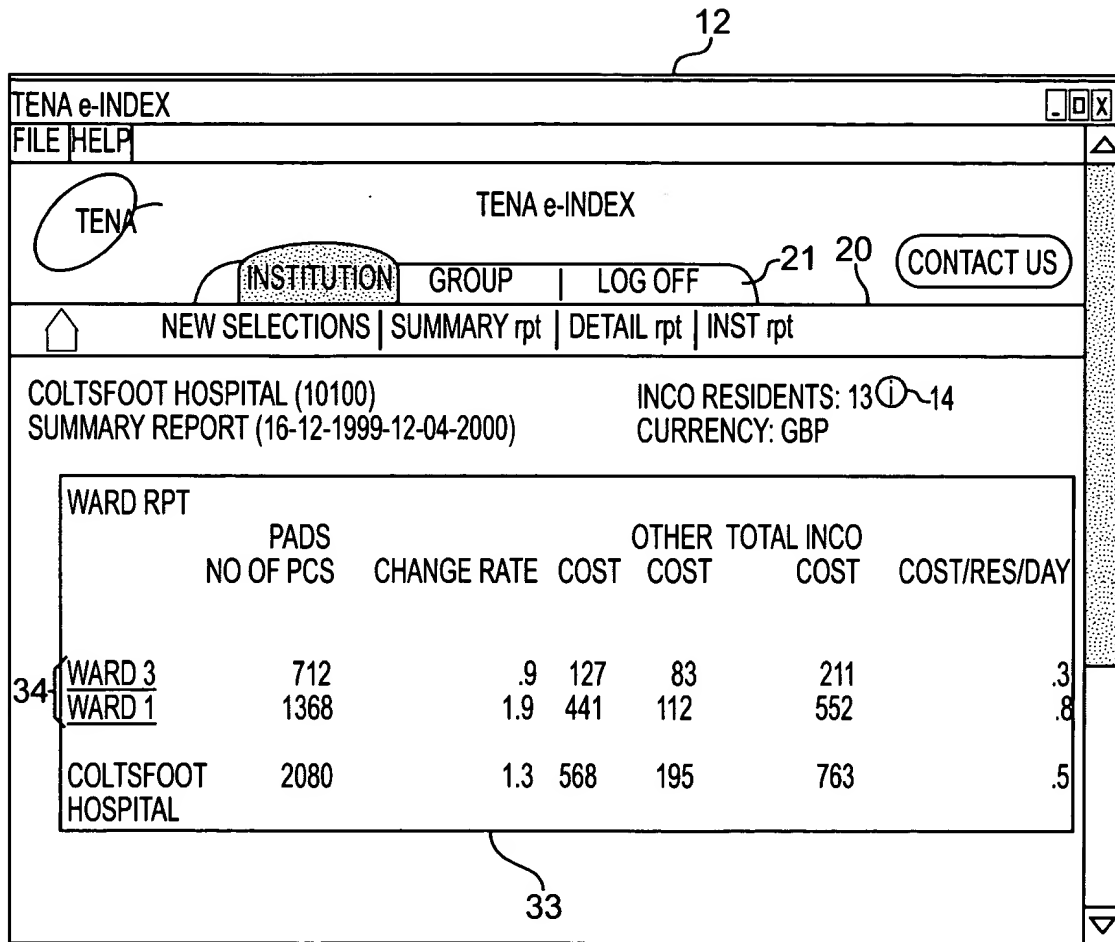


FIG. 21

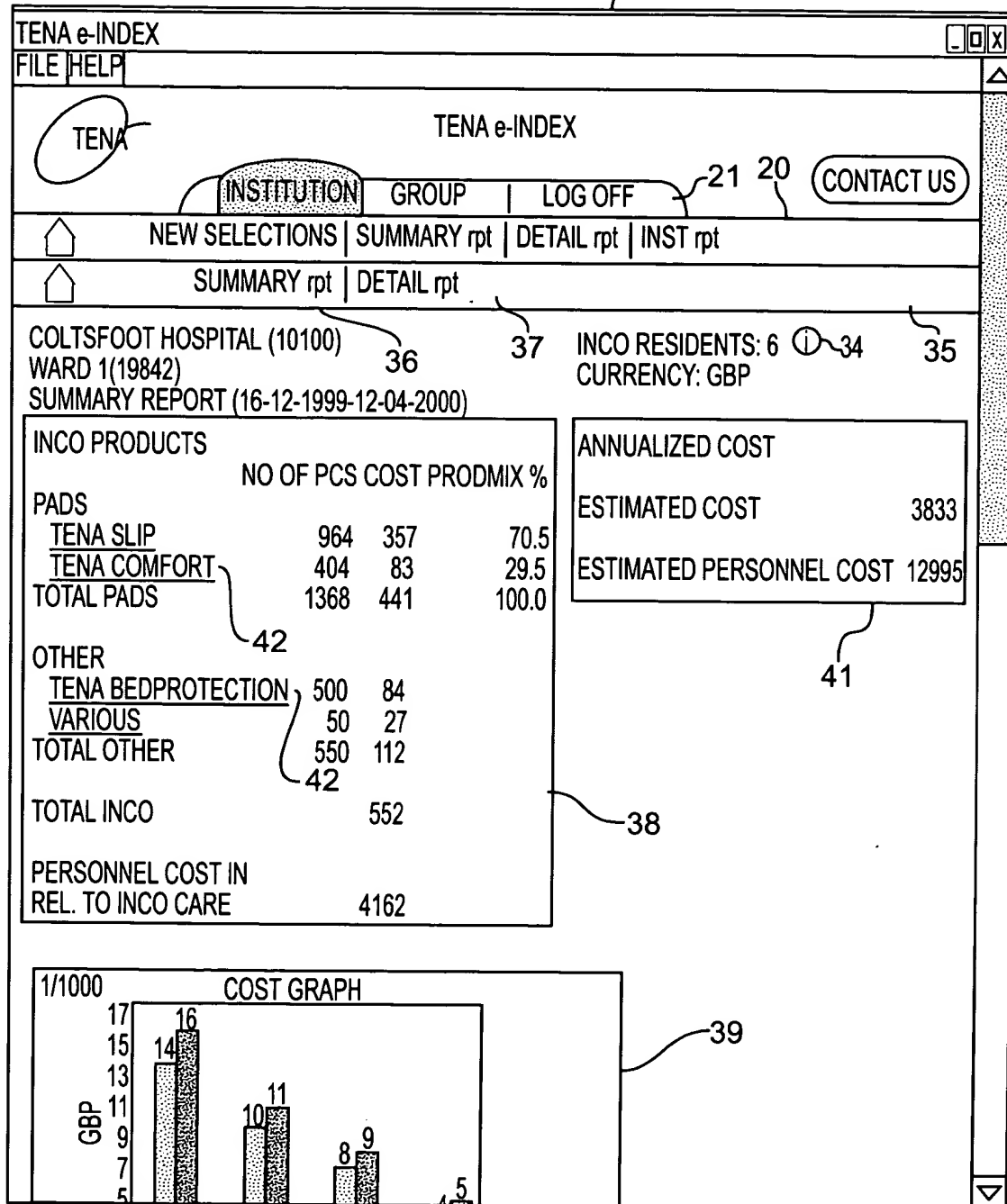


FIG. 22A

FIG. 22B

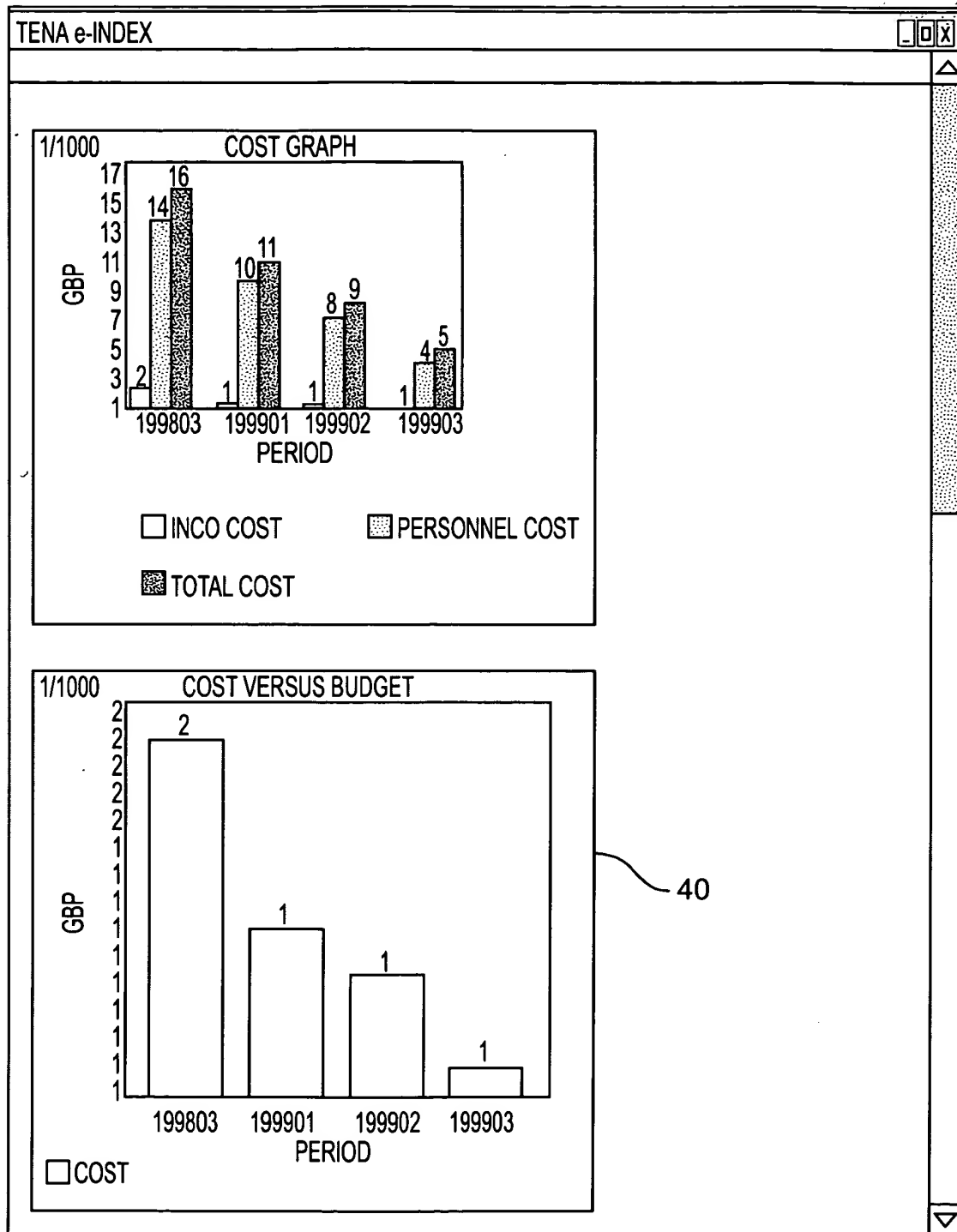


FIG. 22B

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TENA e-INDEX

FILE HELP

TENA e-INDEX

TENA INSTITUTION GROUP LOG OFF CONTACT US

NEW SELECTIONS SUMMARY rpt DETAIL rpt INST rpt

SUMMARY rpt DETAIL rpt

COLTSFOOT HOSPITAL (10100)
WARD 1 (19842)
DETAIL REPORT (16-12-1999-12-04-2000)

INCO RESIDENTS: 6
CURRENCY: GBP

INCO PRODUCTS			KEY FIGURES	
	NO OF	PCS COST	CHANGE RATE	COST/RES./DAY
PADS			1.9	.6
TENA SLIP				.2
TENA SLIP PLUS MEDIUM 2X30	240	74		
TENA SLIP PLUS LARGE 2X30	180	67		
TENA SLIP SUPER MEDIUM	168	58		
TENA SLIP SUPER LARGE	168	70		
TENA SLIP MAXI MEDIUM	208	89		
TOTAL TENA SLIP	964	357		.8
TENA COMFORT				
TENA COMFORT PLUS	184	30		
TENA COMFORT EXTRA	160	36		
TENA COMFORT SUPER	60	17		
TOTAL TENA COMFORT	404	83		
TOTAL PADS	1360	441		
OTHER				
TENA BEDPROTECTION	500	84		
VARIOUS	3054	205		
TOTAL OTHER	3554	289		
TOTAL INCO		729		
PERSONNEL COST IN REL. TO INCO CARE				
	COST	NO.	COST/	MIN/

FIG. 23A

TENA e-INDEX				
COLTSFOOT HOSPITAL (10100)			INCO RESIDENTS: 6 ⓘ	
WARD 1 (19842)			CURRENCY: GBP	
DETAIL REPORT (16-12-1999-12-04-2000)				
INCO PRODUCTS			KEY FIGURES	
			CHANGE RATE COST/RES./DAY	
PADS	NO OF PCS COST		PADS	1.9
19			OTHER	.2
TENA SLIP			TOTAL INCO	.8
TENA SLIP PLUS MEDIUM 2X30	240	74		
TENA SLIP PLUS LARGE 2X30	180	67		
TENA SLIP SUPER MEDIUM	160	58		
TENA SLIP SUPER LARGE	160	70		
TENA SLIP MAXI MEDIUM	208	89		
TOTAL TENA SLIP	964	357		
TENA COMFORT				
TENA COMFORT PLUS	184	30		
TENA COMFORT EXTRA	160	36		
TENA COMFORT SUPER	60	17		
TOTAL TENA COMFORT	404	83		
TOTAL PADS	1360	441		
OTHER				
21				
TENA BEDPROTECTION	500	84		
VARIOUS	2054	205		
TOTAL OTHER	3554	289		
TOTAL INCO	729			
PERSONNEL COST IN REL. TO INCO CARE				
	COST	NO.	COST/	MIN/
			OF CHANGE	CHANGE
		PCS		
TENA SLIP	2892	964	3.0	10
TENA COMFORT	970	404	2.4	8
TENA BEDPROTECTION	300	500	.6	2
TOTAL PERSONNEL COST				
IN REL. TO INCO CARE	4162	1868		
PERSONNEL COST				
PER HOUR	18			

FIG. 23B

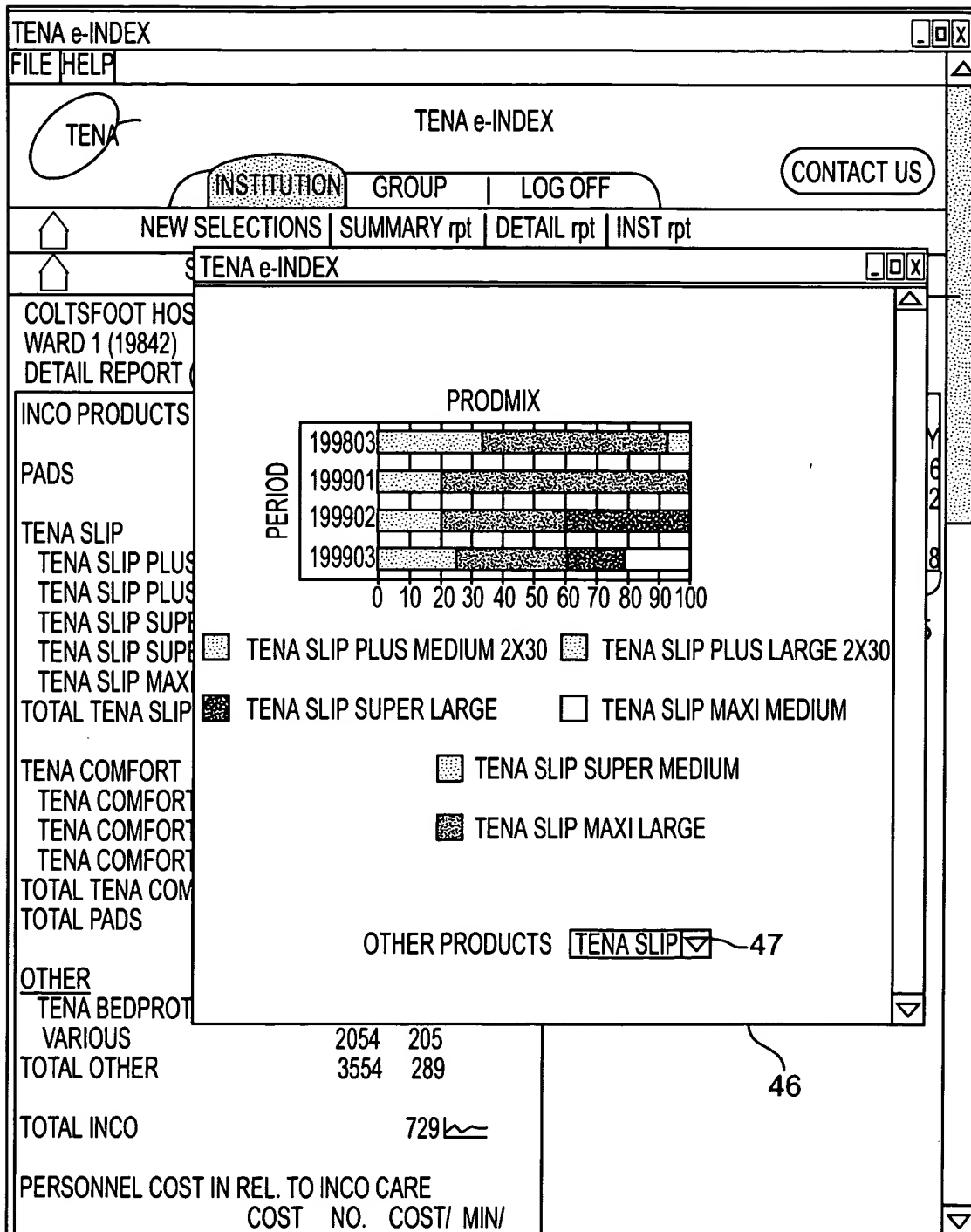


FIG. 24

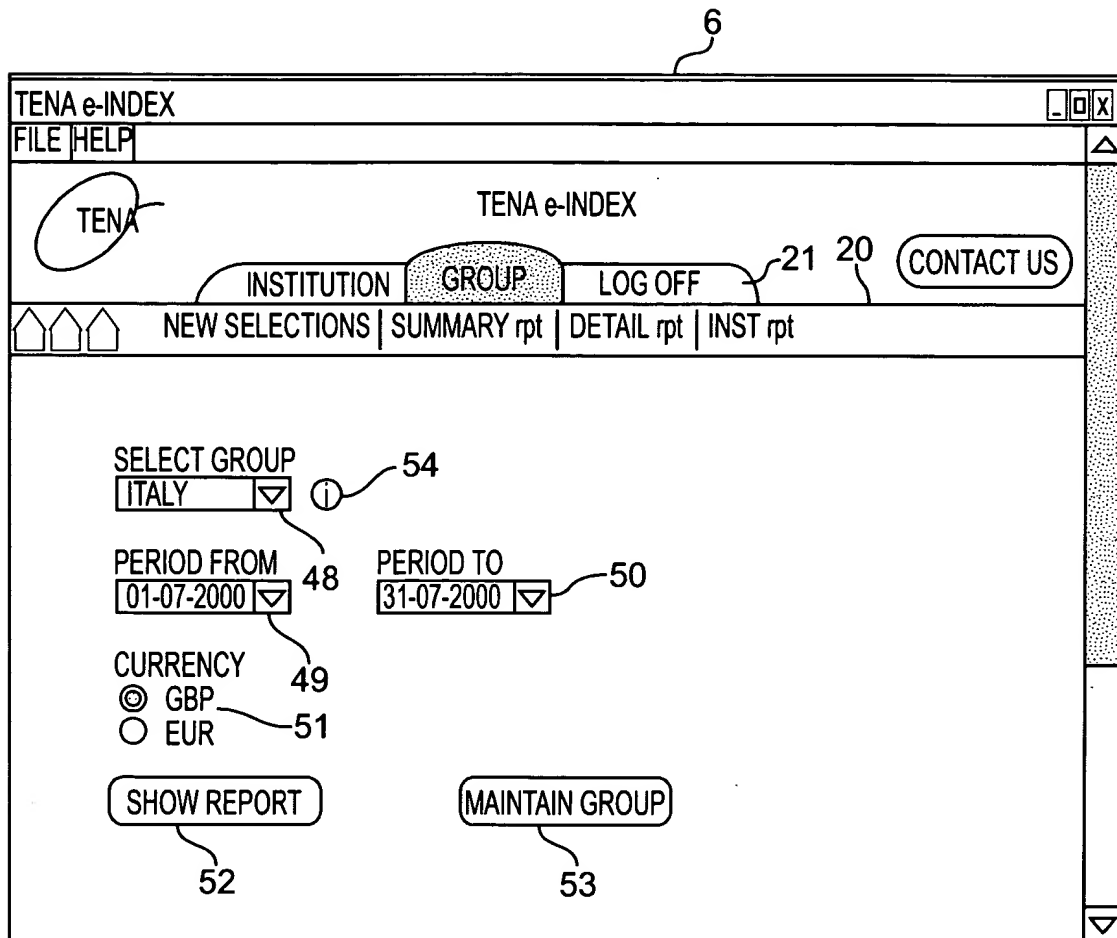


FIG. 25

FIG. 26

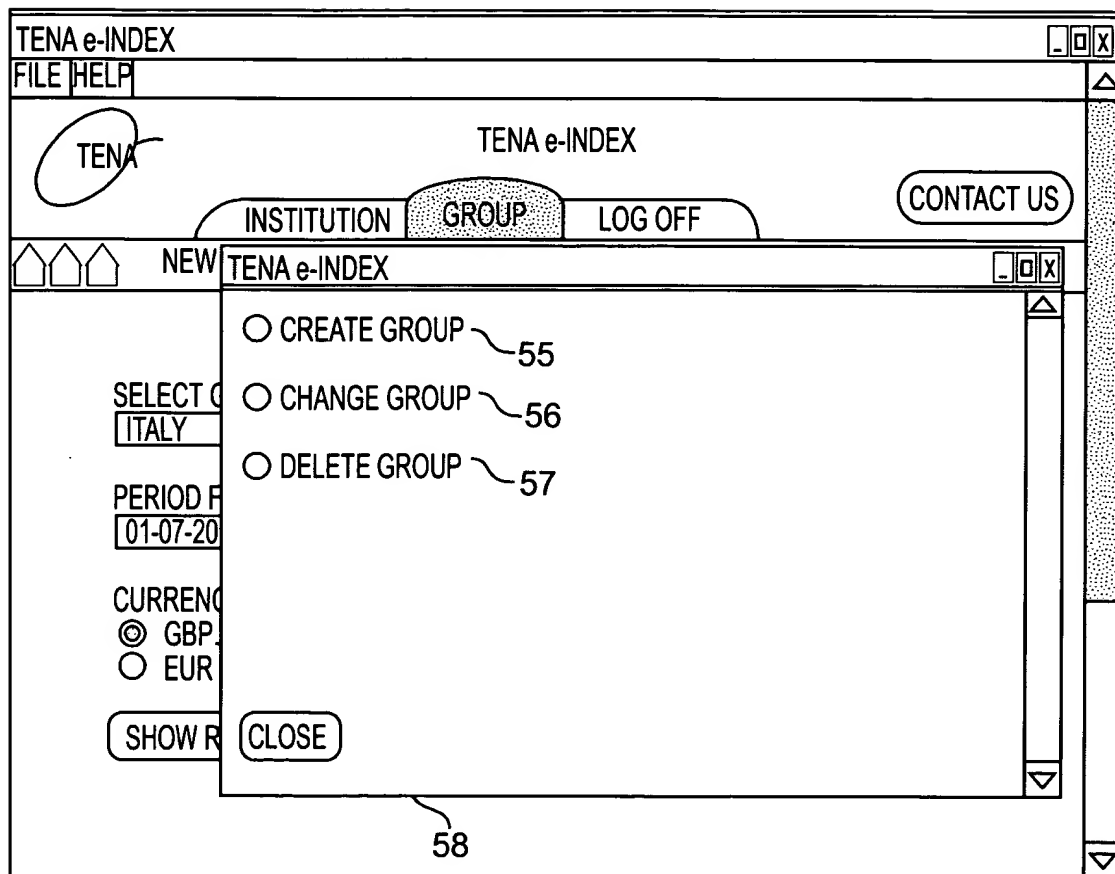


FIG. 26

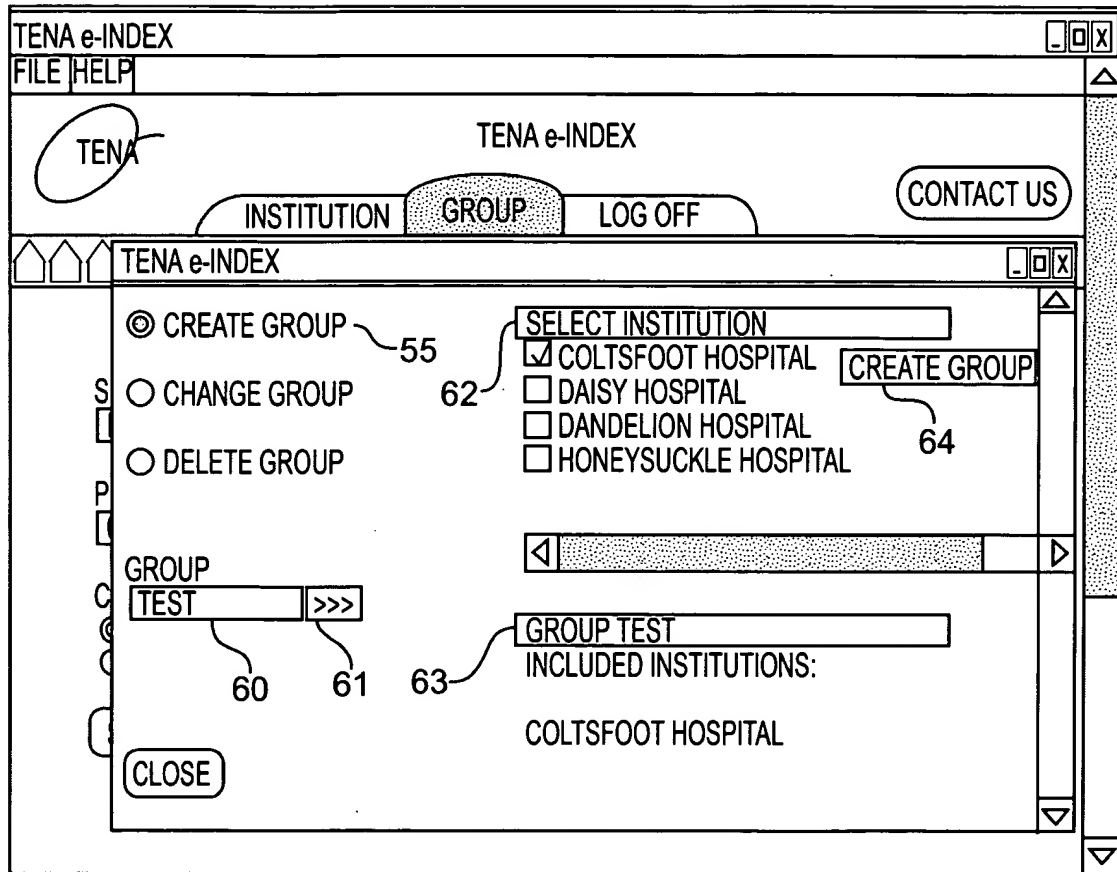


FIG. 27

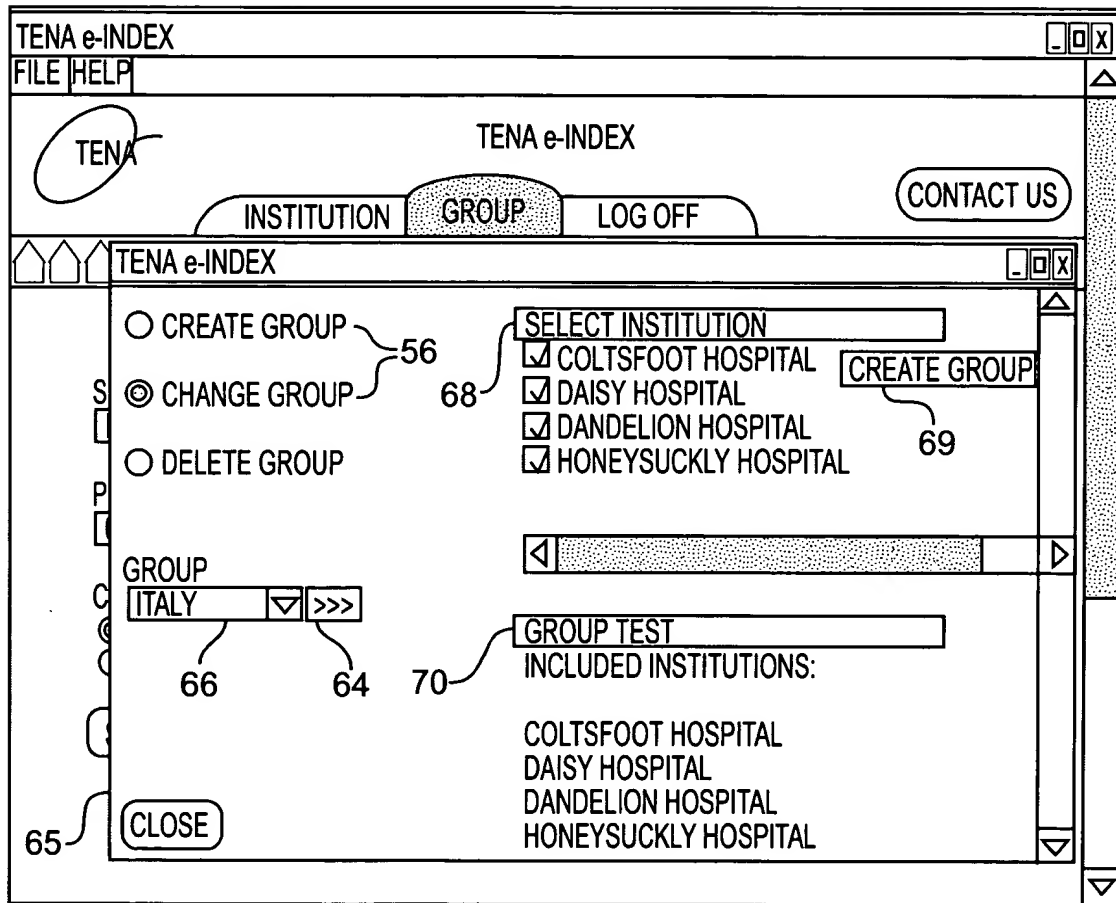


FIG. 28

FIG. 29

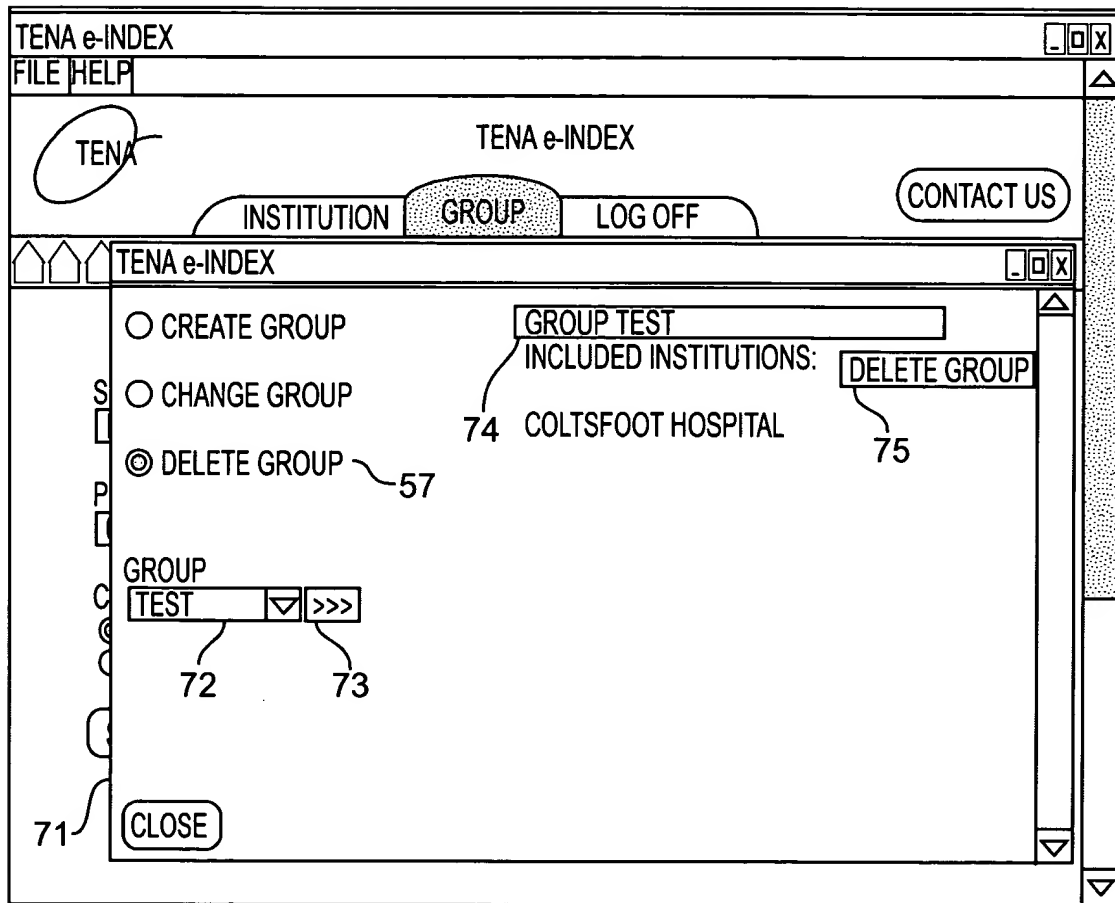


FIG. 29

TENA e-INDEX

FILE HELP

TENA

TENA e-INDEX

INSTITUTION GROUP LOG OFF CONTACT US

NEW SELECTIONS SUMMARY rpt DETAIL rpt INST rpt

ITALY 78

79 INCO RESIDENTS: 34 82

SUMMARY GROUP REPORT (01-07-2000) CURRENCY: GBP

INCO PRODUCTS	NO OF PCS	COST	PRODMIX %
PADS 19			
TENA SLIP	802	258	33.1
TENA COMFORT	1525	294	62.9
TENA LADY	97	12	4.0
TOTAL PADS	2423	563	100.0
OTHER 21			
TENA BEDPROTECTION	263	28	
VARIOUS	572	58	
TOTAL OTHER	834	86	
TOTAL INCO		649	

76

FIG. 30

TENA e-INDEX

FILE | HELP

TENA

TENA e-INDEX

INSTITUTION | **GROUP** | LOG OFF

CONTACT US

NEW SELECTIONS | SUMMARY rpt | DETAIL rpt | INST rpt

ITALY

SUM

TENA e-INDEX

COLTSFOOT HOSPITAL (10100)

DAISY HOSPITAL (10055)

DANDELION HOSPITAL (10060)

HONEYSUCKLY HOSPITAL (10417)

CLOSE

TOTAL OTHER	834	86	80
TOTAL INCO		649	

FIG. 31

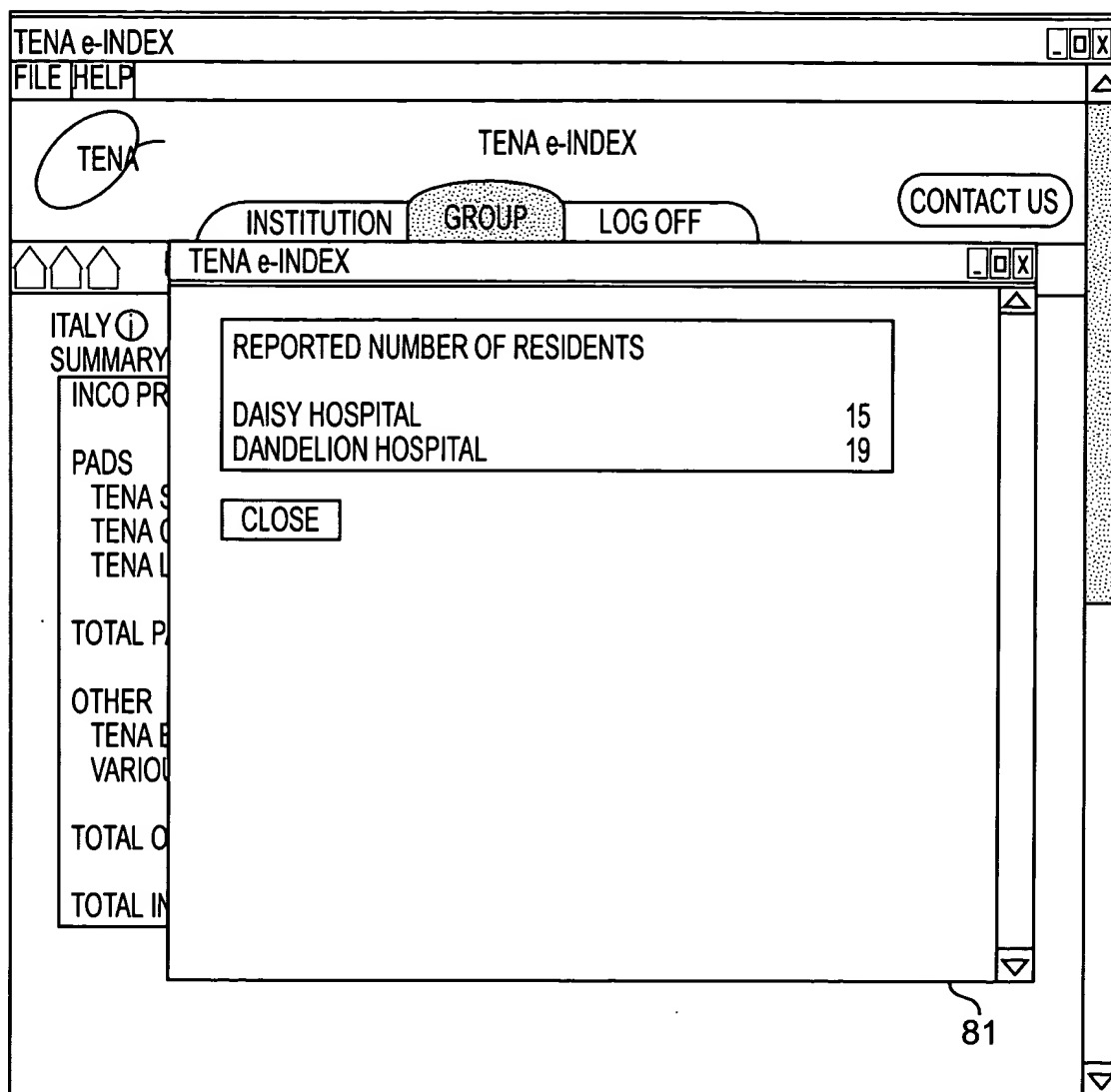


FIG. 32

TENA e-INDEX

FILE HELP

TENA

TENA e-INDEX

21 30

INSTITUTION GROUP LOG OFF CONTACT US

NEW SELECTIONS | SUMMARY rpt | DETAIL rpt | INST rpt

ITALY ① 78

SUMMARY GROUP REPORT (01-07-2000)

INCO RESIDENTS: 34 ① 82

CURRENCY: GBP

INCO PRODUCTS		NO OF PCS COST	
PADS			
TENA SLIP 19			
TENA SLIP PLUS MEDIUM	247	68	
TENA SLIP PLUS LARGE	123	40	
TENA SLIP SUPER MEDIUM	124	38	
TENA SLIP SUPER LARGE	307	112	
TOTAL TENA SLIP	802	258	
TENA COMFORT			
TENA COMFORT PLUS	758	111	
TENA COMFORT EXTRA	203	40	
TENA COMFORT SUPER	528	132	
TENA COMFORT MAXI	36	11	
TOTAL TENA COMFORT	1525	294	
TENA LADY			
TENA COMFORT MINI	97	12	
TOTAL TENA LADY	97	12	
RECTANGULAR PADS			
MAXI PLUS PAD	45	5	
TOTAL PADS	2423	563	
OTHER 21			
TENA BEDPROTECTION	263	28	
VARIOUS	572	58	
TOTAL OTHER	834	86	
TOTAL INCO		649	

KEY FIGURES		
	CHANGE RATE	COST/RES./DAY
PADS	3.0	.7
OTHER		.1
TOTAL INCO		.8

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84

83

FIG. 33

TENA e-INDEX

FILE HELP

TENA

TENA e-INDEX

21

20

CONTACT US

INSTITUTION

GROUP

LOG OFF

NEW SELECTIONS

SUMMARY rpt

DETAIL rpt

INST rpt

ITALY 78

SUMMARY GROUP REPORT (01-07-2000)

INCO RESIDENTS: 34 82

CURRENCY: GBP

INSTITUTION	PADS NO OF PCS	PADS COST	OTHER COST	TOTAL INCO COST
DAISY HOSPITAL	1293	309		309
DANDELION HOSPITAL	1131	254	86	340
ITALY	2423	563	86	649

ITALIC TEXT => NOT FULL PERIOD OF DATA

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86

FIG. 34

TENA e-INDEX

FILEHELP

TENA

TENA e-INDEX

INSTITUTION

GROUP

LOG OFF

CONTACT US

TENA e-INDEX

DAISY HOSPITAL (10055)

DETAIL REPORT

CURRENCY:GBP

INCO PRODUCTS

	28-03-1999	25-07-1999	25-11-1999	28-03-2000
	24-07-1999	24-11-1999	27-03-2000	24-07-2000
PADS				
TENA SLIP				
TENA SLIP PLUS MEDIUM				
NO OF PCS		460	540	1224
COST		128	148	335
TENA SLIP PLUS LARGE				
NO OF PCS			216	612
COST			71	200
TENA SLIP SUPER MEDIUM				
NO OF PCS	504	644	500	616
COST	146	187	170	188
TENA SLIP SUPER LARGE				
NO OF PCS	252	224	420	560
COST	80	78	146	204
TOTAL TENA SLIP				
NO OF PCS	756	1336	1764	3012
COST	234	393	535	927

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FIG. 35